

# The Alliance for Southern California Innovation

**Annual Report 2025**

**Alliance  
for SoCal  
Innovation**

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**Alliance  
for SoCal  
Innovation**

# About the Alliance

The Alliance for Southern California Innovation (the “Alliance”) is a not for profit formed in 2017 that has successfully brought together the heft of Southern California’s top research institutions, local business leaders, and world-class advisors to focus on bridging critical gaps in the SoCal innovation ecosystem. **The goal of the Alliance is to engage and unify SoCal’s compelling diversity of talent, ideas, and perspectives in order to optimize the conditions for the region’s innovators to bring breakthroughs to the world.**

# Alliance Objectives

**The key  
outcomes that  
best support the  
ecosystem  
stakeholders  
and drive our  
programs.**

Each year, the Alliance carefully reviews our previous objectives and aligns them according to the current needs of the stakeholders and innovation communities we serve. As we make progress towards our goals and the ecosystem evolves, it is vital that we remain nimble and attuned to the greatest opportunities and our capacity to address them. The following objectives captured those insights and gave us clear direction for the coming year.

The 2025 objectives:

**Support diverse, high-potential entrepreneurs by improving access to capital**

**Support applied research commercialization (i.e. lab to market)**

**Foster connection & collaboration across key stakeholder groups**

**Engage corporations & capital sources to connect and invest in the region**

**Promote & champion SoCal's compelling innovators within our leading industry clusters**

Leadership

# The 2025 Alliance Team



Dave de Csepel  
CEO & Executive Director  
(joined May 2025)



Steve Gilison  
Chief Operating Officer



Eric Eide  
Managing Director



Katie Cameron  
Director, Admin &  
Development



Nima Ashraf  
Senior Associate



Dan Davidson  
Program Manager



Jeremy Mueller  
Venture Outreach  
Manager



Sue LaChance  
Chief Data Alchemist

## Leadership

# 2025 Board of Directors

The Alliance Board of Directors includes distinguished community leaders and the top research universities in Southern California.

## Community Leaders

Jody Foldesy, Boston Consulting Group, *Alliance Chair*

Renée LaBran, Corporate Board Director (various),  
*Alliance Vice Chair*

Maria Anguiano, UC Regents

Farzad Azimpour, Edwards Lifesciences

Alison Budelsky, Lilly Research Laboratories\*

Jiye Shi, Lilly Research Laboratories\*\*

Tadashi Funahashi, Kaiser Permanente

Greg Horowitz, T2 Ventures

John Keisler, Sunstone Management\*\*

## Research Institution Representatives

Paul Roben, UC San Diego, *Alliance Vice Chair*

Errol Arkilic, UC Irvine, *Alliance Vice Chair*

Sherylle Englander, UC Santa Barbara

Fred Farina, Caltech

Rosibel Ochoa, UC Riverside

Steve Moldin, USC

Mark Wisniewski, UCLA

Tommy Martindale, SDSU\*\*

Jed Leidheiser, March Capital Partners

Iván Markman, Corporate Board Director (various)

Sergej Mahnovski, Edison International

Mikko Ollila, Capital Group\*\*

Nate Russell, Amgen

Ben Savage, Clocktower Technology Ventures

Larry Sonsini, Wilson Sonsini

Marc Stern, The TCW Group, Inc.

Maurizio Vecchione, The Terasaki Institute

### Board changes

\* Left in 2025

\*\* Added in 2025

## Leadership

# 2025 Advisory Council

Technology trailblazers, investment experts, and startup veterans who provide underwriting support in addition to actively engaging in our programs and providing invaluable input and leadership.

Larry Sonsini, Wilson Sonsini - *Alliance Chair*

Brad Feld, Foundry Group

Doug Holte, EXP by Hines

Carol Gallagher, NEA

Mostafa Khairzada, Pacific Dental \*

Rachna Khosla, Amgen \*\*

Hallie Kuhn, Alexandria Real Estate Equities

Kevin Mayer, Candle Media

Eoin O'Toole, Riviera Partners \*

John Rossant, CoMotion \*\*

Andy Slavitt, Town Hall Ventures

Scott Stanford, Acme Ventures

Jim Tananbaum, Foresite Capital

Jamie Voris, Walt Disney Company

Richard Sudek, Special Advisor to the Board

Andy Wilson, Special Advisor to the Board \*\*

### Advisory Council changes

\* left in 2025

\*\* added in 2025

# Alliance Programs Engage Innovation Stakeholders



*Our programs engage all key stakeholder groups from across the region (and beyond) to drive collaboration and connectivity that supports our mission to further elevate the region as a global leader in innovation, technology & entrepreneurship.*

# Stakeholder Feedback

*“The Alliance is a powerful and unique organization that proactively identifies the best of Southern California innovation and provides it a platform for visibility, investment and growth. Its many and diverse stakeholders are fortunate to have such a great organization working hard on behalf of the region!”*

*-- Alliance Board Member*

## Driving connectivity builds relationships that lead to impact.

The Alliance is a regional “Super Connector” that focuses on developing and nurturing relationships between leaders within the region to stimulate economic development. We engage stakeholders with targeted programs to amplify our impact across a broad geography and range of industries.

*“The Alliance for SoCal Innovation is a critical resource for the region. The network of founders, innovators, academics, and corporate leaders that regularly come together at their events can be found no where else in the region.” -- Ecosystem Support Org Executive*

*“The Alliance has been instrumental in identifying and curating emerging technology companies that are now part of our larger aerospace industry ecosystem of service and technology providers.” -- Aerospace Industry Leader*

*“The Alliance through its First Look event and other outreach programs provides a unique resource that empowers our faculty to gain the confidence necessary to propel their discoveries from inception to the marketplace.” -- Research Institution Leader*

*“We're grateful for the opportunities and exposure that the Alliance has provided us. We have had a number of investor introductions and look forward to our future collaboration.” -- Startup Founder in the SoCal Venture Pipeline Program*

# Alliance Programs

Our programs in 2025 directly supported our mission of driving economic development through engaging and connecting stakeholders within SoCal. We have focused our limited resources on four primary program areas to drive impact and support our strategic objectives.

## Driving impact & engagement by connecting stakeholders

Innovation Leaders Engaged in 2025: >820

Total Gatherings (events + committee meetings): 46

The four program areas for 2025

### Ecosystem Engagement

(catalyzing a regional leadership core to collectively tackle shared challenges and opportunities )

### Corporate Connectivity

(connecting corporate leaders to peers and subject matter experts)

### Capital Access

(driving increased investment in SoCal startups through matchmaking and connectivity)

### Research Commercialization

(supporting academic researchers to bring breakthroughs to market)

# Alliance Gatherings in 2025 by Program

Driving impact & engagement by connecting stakeholders

## Ecosystem Engagement

- Partner Leadership Council (virtual meetings)
- SoCal Ecosystem Leadership Forum (event, xnlid in 2025)

## Corporate Connectivity

- Health System Innovation Council (in-person meetings)
- Corporate Innovation (small workshops, site tours)

## Capital Access

- SoCal Venture Pipeline Program (VC to Founder matching)
- Founder-focused events w/investors, site tours
- VC Engagement (events, deal flow)

## Research Commercialization

- Tech Transfer & Innovation Council + Independent Research Innovation Council (virtual meetings)
- Academic Leadership Council (virtual meetings)
- First Look SoCal Innovation Showcase (program / live events)

Program Category	Meetings	Events	Total
Board of Directors/Admin	3	0	3
Ecosystem Engagement	4	0	4
Corporate Connectivity	4	1	5
Capital Markets	0	12	12
Research Commercialization	19	3	22
<b>Total Gatherings</b>	<b>30</b>	<b>16</b>	<b>46</b>

# Alliance Event Overview

Events continue to serve as a primary engagement touchpoint for most of our stakeholder groups that we serve across the SoCal region. Most are curated invite-only gatherings to enable high quality connections and relationship building that drive community cohesion.

Program Category	# of Events	Attendees
Ecosystem Engagement*	0	0
Corporate Connectivity	1	15
Research Commercialization	3	168
Capital Access	12	472
<b>Total</b>	<b>16</b>	<b>655</b>

Event Location	# of Events	Attendees
Virtual	1	12
Santa Barbara	2	44
San Diego	2	50
Orange County	1	96
Los Angeles	10	453
<b>Total</b>	<b>16</b>	<b>655</b>

## IMPACT & OUTPUT

Engaged 655 innovation leaders via 16 events (15 in-person and 1 virtual event) that drove countless new connections within the community.

Due to a strategic shift in 2025 to focus on supporting founders, we held 12 in-person Capital Access events across the region (almost double 2024's total).

- \* Both of our annual Ecosystem Engagement events were unfortunately cancelled in 2025:
- Allies in Innovation celebration cancelled due to the tragic wildfires in Altadena and Pacific Palisades/Malibu
  - SoCal Ecosystem Leadership Forum cancelled due to unexpected cuts to public and private funding
- [We plan to bring them both back in 2026]*

# Ecosystem Engagement

**Pulling together  
diverse stakeholder  
groups to ensure we  
pursue common  
goals and celebrate  
our region**

The crucial building blocks of an innovation ecosystem are already in place in Southern California, so the Alliance focuses on connecting and coordinating leaders within and across the diverse matrix of industries and geographies.

While most of our programs focus on supporting and connecting specific groups such as Startup Founders and Investors, Researchers and Academic Institutions, Ecosystem Support Organizations, and Corporate Leaders, we occasionally bring them all together for uniquely engaging programs. The goal is to build relationships and support collaboration across the silos and communities in the region that might not otherwise interact. The fact that they're also tons of fun is a bonus!

Three primary programs support Ecosystem Engagement

## SoCal Ecosystem Leadership Forum

(annual planning workshop focused on regional economic development)  
[cancelled in 2025 due to funding cuts]

## Allies in Innovation

(annual celebration for the Alliance's key supporters and partners)  
[cancelled in 2025 due to LA wildfires]

## Partner Leadership Council

(quarterly virtual meetings for ecosystem support orgs and non-profits)

## Ecosystem Engagement

# Partner Leadership Council

The Alliance's Partner Leadership Council is a key committee that coordinates and connects the top regional ecosystem organizations to ensure vital collaboration. It has been especially effective at forming coalitions to pursue economic development grants from federal, state, and philanthropic funding institutions. At the virtual quarterly meetings, Council members share updates and solicit support and participation for their initiatives and programs.

- AltaSea
- Annenberg Foundation
- BioCom
- BioLabs
- Bioscience LA
- Blended Impact
- CEO Leadership Alliance - OC
- CoMotion
- Connect
- DTI
- LA Area Chamber of Commerce
- Long Beach Accelerator
- Los Angeles Economic Development Corporation (LAEDC)
- LARTA Institute
- Octane
- RevHub
- Startup San Diego
- Sunstone Management

## IMPACT & OUTPUT

### 4 quarterly council meetings

**Alliance wrote 5 Letters of Support, including for:**

- Orange County Business Council  
Regional Investment Initiative  
Catalyst
- California Jobs First
- Southern California Clean Hydrogen  
& Energy Consortium

**PLC members collaborated on Regional collaborations including CA Jobs First**

# Corporate Connectivity

**Fostering connections between corporate leaders and the innovation community to drive collaboration and economic development.**

Corporate leaders benefit from high quality networking with their peers within and outside of their specific industries, but they rarely have opportunities to do so outside of seminars and trade-specific events. Therefore, we host intimate, focused roundtable discussions intentionally kept small (~20 guests/event) so that meaningful conversations can take place and thus foster community, open dialogue, and cross collaboration.

Since launching in late 2024, the Health Systems Innovation Council brings unprecedented connectivity to a unique community of healthcare leaders who benefit from opportunities to share best practices, build relationships, and get access to relevant startups and innovators in their industry.

These programs support Corporate Connectivity:

## Corporate Innovation Series

(highly curated, invitation-only, topically focused roundtable discussions)

## Health Systems Innovation Council (HSIC)

(members collaborate via quarterly in-person meetings with topically focused roundtable discussions and presentations via guest speakers + startup founders)

## Corporate Connectivity

# Corporate Innovation Event: *Predictable Winners*

A highly curated, invitation-only, topically focused roundtable discussion intentionally kept small (~20 guests) to maximize opportunities for deeper connection and meaningful dialogue. On April 10, leaders came to discuss how organizations - no matter their industry nor stage - can navigate challenges and implement systematic innovation strategies to drive sustained growth. Featuring Stuart Jackson, Vice Chair of L.E.K. Consulting and author of *Predictable Winners: A Handbook for Developing, Forecasting and Launching New Products and Services* (Stanford University, 2025) as well as Kevin Mayer (Candle Media) and Gil Moran (NFL Media).



Event Sponsor  
**LEK**™

## Corporate Connectivity

# Health Systems Innovation Council (HSIC)

The HSIC is an unprecedented gathering of leaders brought together to collaborate and share best practices. Launched in Oct 2024, the HSIC accelerates the identification and deployment of innovative solutions to improve patient outcomes while managing costs, builds a more connected and collaborative community of health system innovation leaders, and showcases tech innovators.

**Andrew Goldfrach**, CEO  
Arrowhead Regional Medical Center

**Alex Jawharjian**, COO  
California Rehabilitation Institute

**Kelly Linden**, President and CEO  
**Emily Rosario**, Head of Research Institute  
Casa Colina Hospital and  
Centers for Healthcare

**Bryan Croft**, EVP & COO  
Cedars-Sinai

**Naser Mohammad**, CEO  
Centinela Hospital Medical Center

**Omkar Kulkarni**, VP, Chief Transformation  
Officer | Chief Innovation Officer  
Children's Hospital LA (CHLA)

**Harlan Levine**, President, Health  
Innovation and Policy  
City of Hope

**Mick Zdeblick**, CEO  
**Anthony Russell**, CAO, Ambulatory  
Medicine  
Community Memorial Healthcare

**Katy Bazylewicz**, Chief Marketing Officer  
& VP Population Health  
Cottage Health

**Jeremy Zoch**, President and CEO  
Dignity Health, Northridge Hospital Medical  
Center

**Carolyn Caldwell**, Hospital President and CEO  
Dignity Health, St. Mary Medical Center

**Haleh Armian**, Director of Biomedical  
Innovation Ventures

**Junko Hara**, Principal, Research Development  
and Finance  
Hoag Hospital

**Lori Morgan**, CEO  
Huntington Hospital

**Tad Funahashi**, Chief  
Innovation Officer  
Kaiser Permanente

**Camille Applin-Jones**, SVP  
& Area Manager  
Kaiser Foundation Hospitals

**TJ Malseed**, CIO  
**Alen Oganessian**, Assoc. CIO  
Keck Medicine of USC

**Maneesh Goyal**, COO  
Mayo Clinic Platform

**Michael Torgan**, Chief Transformation Officer  
Mission Community Hospital

**Kent Hoyos**, VP & CIO  
Pomona Valley Hospital Medical Center

**Bernie Klein**, CEO  
Providence Holy Cross

**Matt Bader**, Chief Strategy Officer  
Providence St. Joseph Health

**John Chapman**, President and CEO  
San Antonio Regional Hospital

**Nana Deeb**, CEO

**Ben Gocke**, Director of Strategy and Physicians  
Relations

Southwest Healthcare, Palmdale Regional  
Medical Center

**Khurram Mir**, Director of Innovation  
UCI Health

**Jennifer McCaney**, Chief of Innovation  
UCLA Health

**Armand Dorian**, CEO  
USC Verdugo Hills Hospital

**Steven Shapiro**, SVP for Health Affairs  
**Andy Wilson**, VP, Business Development Health  
Affairs  
USC Health

**Gus Valdespino**, President and CEO  
Valley Presbyterian Hospital

## IMPACT & OUTPUT

4 quarterly in-person meetings  
featuring discussion panels,  
startup demos, and site tours

Raising a new venture fund for  
council member institutions to  
better engage innovative health  
system startups.

## Sponsors

Keck Medicine  
of USC

e360 BCG X

BOLD | CAPITAL PARTNERS

Wavemaker  
THREE-SIXTY HEALTH

DELL  
Technologies

## Corporate Connectivity

# Health Systems Innovation Council Meetings

The Health Systems Innovation Council (HSIC) meets once per quarter at a new location, often paired with a site tour, where the group discussions and presentations center on a specific theme.

**Q1** Topic: Selecting and piloting new technologies in a heavily regulated environment



*Hosted by USC Keck Medicine in LA*

*Included tour of USC Stevens Neuroimaging and Informatics Institute*

**Q2** Topic: Remote Patient Management: influences, obstacles and trends



*Hosted by Kaiser Permanente at the Tustin Ranch Medical Office*

*Included tour of Innovation Studios*

**Q3** Topic: Data Management & Privacy in the World of AI



*Hosted by the Lundquist Institute, Medical Research Labs in Torrance*

*Included tour of BioLabs*

**Q4** Topic: Improving Provider and Patient Outcomes with Payors



*Hosted by Huntington Hospital in Pasadena*

*Included tour of Helen and Will Webster Heart and Vascular Center*

## Sponsors

Keck Medicine of **USC**

**BCGX**

**DELL** Technologies

**e360**

**BOLD** CAPITAL PARTNERS

**wavemaker** THREE-SIXTY HEALTH

# Capital Access

**Supporting  
founders and  
investors to ensure  
the flow of capital  
into SoCal  
startups.**

Access to capital is consistently ranked as one of the biggest challenges facing the SoCal ecosystem. The Alliance SoCal Venture Pipeline program seek to engage founders and funders to bridge this gap. The Alliance for SoCal Innovation partnered with Pasadena Private Financial Group to raise the Catalyst Fund I 2024 to invest directly in SoCal's talented and diverse founders who are already accepted into the SoCal Venture Pipeline program.

We support Capital Access via our marquee program and venture fund

## **The SoCal Venture Pipeline (SVP)**

(connecting venture-ready founders to matching funders)

## **The Catalyst Fund**

(investing in SoCal Venture Pipeline companies with a credible lead investor that fits the criteria of the fund)

## Capital Access

# SoCal Venture Pipeline Program

The SoCal Venture Pipeline is a program that helps SoCal-based founders get access to sources of institutional capital for Seed and Series A funding. After a thorough vetting process via two committees of experienced investors (see below), the selected startups accepted into the program receive personal introductions to VCs with a proven track record of funding similar startups or that match their investment thesis. The Alliance facilitates the introductions but does not currently provide funding preparation services or direct funding.

### Evaluation Committee

*Ensure strongest companies advance to Selection Committee each month.*

**Mike Panesis**, Cal Lutheran Univ.

**Josh Resnick**, OpenSky Ventures

**J.C. Ruffalo**, The Cove Fund

**Jeff Bocan**, Okapi

**Pat Hwang**, Heedfirst Ventures

**Yash Chopra**, Plassa Capital

**Scott Witt**, startup advisor

### Selection Committee

*Select startups into the program based on due diligence to determine fundability and the quality of the live founder pitches (4 reviewed per month)*

**Renee LaBran**, Corporate Board Director (Various) and State Bar of California

**Krisztina (Z) Holly**, Good Growth Capital

**Mark diTargiani and Jade Tran**, Banc of California

**Dani Glazer Signaigo**, Wilson Sonsini

**David Bailey**, KPPB

**Ivan Markman**, Investor, Board Member

## Program Data

	2025	Since 2021
Applications Received	390	1.3k
Reviewed by Committees	238	560
Startups Accepted	34	136
Startups Funded*	15	44
<b>\$ Raised (Seed + Series A)</b>	<b>\$61.5M</b>	<b>&gt;\$224M</b>

\*Includes all accepted startups funded in 2025

## Program Sponsors



## Capital Access

# SoCal Venture Pipeline Program Companies

## Startups Accepted in 2025

Active Membranes, Inc.	Mercury Alert AI
Airwai, Inc	MOGL
Akara	MyoGene Bio
artlabs US	NATILUS
Big Rentals*	Nullspace*
BioDynamik	Quarter20 Inc.
Ciconia Medical	Recoup Beverage*
CreationSpace	RxPost*
Dentina.AI	Scripto Enterprises Inc.
Digiphy.it Corporation	Seatrec, Inc.
Dugu Systems	South 8 Technologies*
Empirium	Stargazr
HEPT Lab, inc.	The Hurd Co.
Hybron*	Time Machine
Luna Health	Vuecason
Makani Science	Yatiri Bio

	Applied	Accepted
TOTAL in 2025 (self reported)	390	32
Male	318 (82%)	21 (66%)
BIPOC	232 (59%)	21 (66%)
First Generation College	136 (35%)	9 (28%)

Our outreach efforts find tech startups from all corners of the region to ensure our applicants reflect the talent in the SoCal community. Although acceptance into the program is based on merit alone, we publish diversity metrics to demonstrate how our carefully vetted startups reflect the founder demographics of the SoCal ecosystem. [#ThisIsSoCal](#)

\*Funded in 2025

## Capital Access

# Capital Access Events



Brad Feld at Lilly Gateway Labs in San Diego



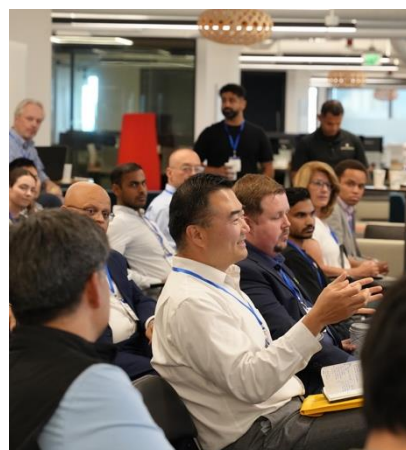
Best of the Best w/Tech Coast Angels at UCI



SoCal Venture Pipeline Alumni Dinner



El Segundo Deep Tech Walking Tour



Deep Tech Symposium

## IMPACT & OUTPUT

11 founder-focused events (472 attended)

- Founder/Investor Happy Hours in Santa Barbara & Glendale
  - Deep Tech focus: Deep Tech Symposium, El Segundo Deep Tech Walking Tour, Deep Tech Founder Dinner
  - Life Sci focus: SD Life Sci Dinner, Brad Feld event at Lilly in SD
  - SVP Alumni Dinner & "Best of the Best"
- 1 VC happy hour in Santa Barbara

### Thank You Event Sponsors



## Capital Access

# The SoCal Catalyst Fund

A sidecar co-investment fund linked to the SoCal Venture Pipeline program

The Catalyst fund was established in 2024 to provide investors with an opportunity to own an index of the next generation of SoCal entrepreneurs representing the compelling diversity of the region. The fund enhances the attractiveness and legitimacy of the SoCal Venture Pipeline program while providing an opportunity for successful entrepreneurs and investors to directly participate in fulfilling our mission. The fund exclusively invests in companies already accepted into the SoCal Venture Pipeline program and who have secured a Lead investor.

## Catalyst Portfolio Companies



Automotus

nectir

Everyset<sup>®</sup>

mitico

wethos

GEMIST



serviceJob



## IMPACT & OUTPUT

### Fund Details

- 10 investments (as of 1/1/2026)
- Fund size: ~\$6M
- Target check size: 10-15% of round (\$200-300K)
- Management fees support the SVP program; carried interest funds long-term endowment
- The Catalyst Fund is a joint venture with Pasadena Private Financial Group



# Research Commercialization

**Supporting academics  
and institutions to  
ensure their  
breakthroughs make it  
into the world.**

Southern California's concentration of top tier research institutions and universities generate a dizzying amount of innovation, making it one of the strongest regions for producing and commercializing breakthrough research and intellectual property. Yet there are still many hurdles on the path to realizing the full potential of this robust innovation engine.

The Alliance works closely with leaders and staffers at these institutions to improve connectivity to the resources and relationships that support their researchers, startup founders, and tech transfer staff.

We support Research Commercialization via programs and councils

## **First Look SoCal Innovation Showcase**

(showcase of research-based startups seeking first round of institutional funding)

## **Academic Leadership Council**

(heads of innovation at universities)

## **Tech Transfer & Academic Innovation Council**

(university-based startup support representatives)

## **Independent Research Innovation Council**

(innovation leaders from independent research institutions)

## Research Commercialization

# First Look SoCal Innovation Showcase



The First Look SoCal Innovation Showcase is an annual conference celebrating the best early-stage startups commercializing deep tech and life science breakthroughs from SoCal’s top research institutions. The primary goal is to connect founders with investors, mentors, and executives with invaluable subject matter expertise to provide credible guidance and pre-seed/seed stage funding crucial to making the difficult journey from lab to market.

### Startup Selection Criteria

Teams were selected based on factors such as potential for disruption, novelty of the innovation/discovery, size of the commercial opportunity, and/or overall potential for impact. They should be seeking their first round of dilutive capital although many will have already received grant funding and/or friends & family investment.

### Participating Universities and Research Institutions

UCLA	Loyola Marymount University
UC Irvine	Cal Lutheran University
UC Riverside	Children’s Hospital LA
UC San Diego	City of Hope
UC Santa Barbara	Lundquist Institute
USC	Salk Institute
Caltech	Scripps Research Institute
San Diego State University	Keck Graduate Institute
Cal State LA	huMannity Medtech
Cal Poly Pomona	La Jolla Institute for Immunology
Cal Poly San Luis Obispo	Sanford Burnham Prebys
Cal State Long Beach	Terasaki Institute
ASU – Skysong Innovations	Ellison Institute

### Ecosystem Partners



## New Format in 2025

The First Look SoCal program was split into separate track-specific events to better connect founders to industry leaders.

- For life science, we partnered with UCLA’s LABEST conference: MedTech (5/21) + Biotech (5/22)



### Track Sponsor



- The deep tech track was held during our second annual Deep Tech Symposium on 9/18 in El Segundo. *More details in the Capital Access section of this report.*

## Research Commercialization

# First Look SoCal: Class of 2025

### MedTech @ LABEST 5/20/2025

- Circucare (UCSD)
- GIANT BioSystems (UCLA)
- Grapheton (SDSU)
- Haku Technology (UCLA)
- HaoqinBio (Lundquist Institute)
- Hikari Medical Technologies (UCSB)
- IntelVasc Inc (UCLA)
- LC Scientific (USC)
- Makani Science (UCI)
- Tunable Biosystems (Caltech)



### Biotech @ LABEST 5/21/2025

- Biomark Oncology (Keck Graduate Institute)
- EndoFold (UCLA)
- Nectaris, Inc. (UC Irvine)
- NeuroAirmid (UC Irvine)
- OncoXome, Inc. (Lundquist Institute)
- Paralos Bioscience Inc (UCLA)
- Silver Spur Therapeutics (USC)



### Deep Tech @ Deep Tech Symposium 9/18/2025

- CISGAM (UCI)
- NEXT Membranes (UCLA)
- Neuramax Technologies (ASU – Skysong)
- Super Foam Corporation (SDSU)



## Research Commercialization

# Academic Leadership Council

The Alliance's Academic Leadership Council brings together top faculty members who oversee research commercialization at academic institutions. Council members share best practices, provide updates on their programs, and discuss common challenges and opportunities. The council was created to provide a uniquely valuable forum for a subset of our Board to coordinate domain-specific initiatives.

### Errol Arkilic

Chief Innovation Officer,  
Executive Director, UCI  
Beall Applied Innovation  
[UC Irvine](#)

### Paul Roben

Associate Vice Chancellor,  
Innovation & Technology  
Commercialization  
[UC San Diego](#)

### Sherylle Mills Englander

Executive Director,  
Strategic Initiatives and  
Operations at UCSB CNSI  
[UC Santa Barbara](#)

## IMPACT & OUTPUT

Quarterly virtual meetings covering a wide range of startup support and research commercialization topics

### Mark Wisniewski

Senior Director,  
Biopharmaceuticals, TDG  
[UCLA](#)

### Steven Moldin

Associate VP, Research  
Strategy & Innovation  
[University of Southern  
California](#)

### Richard Sudek

Former Chief Innovation Officer,  
UCI Beall Applied Innovation  
[UC Irvine](#)

### Fred Farina

Chief Innovation and  
Corporate Partnerships Officer  
[Caltech](#)

### Laura Buffard\*

Associate VP, Innovation  
[San Diego State University](#)

### Rosibel Ochoa

Associate Vice Chancellor  
Technology Partnerships  
[UC Riverside](#)

### Tommy Martindale\*\*

Director, Tech Transfer  
[San Diego State University](#)

### Council changes

\* Left in 2025

\*\* Added in 2025

## Research Commercialization

# Tech Transfer & Academic Innovation Council + Independent Research Innovation Council (IRIC)

The councils bring together staff members from academic and research institutions to enable collaboration and information sharing among this community of internal leaders who directly support applied research commercialization and new venture creation at their respective institutions. All members are invited to the monthly Tech Transfer calls, while the IRIC quarterly meetings cater to non-degree granting institutions.

**Matthew Savary**  
UCLA

**Juan Felipe Vallejo**  
UC Irvine

**Martin Broome**  
Children's Hospital LA\*

**Margaret Ng Thow Hing**  
**Stephen Pappas**  
La Jolla Institute for  
Immunology\*

## IMPACT & OUTPUT

Monthly virtual council meetings focused on startup funding, IP commercialization, executive talent gaps, and regional connectivity.

**Martin Kleckner**  
UC Riverside

**Jade Sche**  
Cal State Long Beach

**Robert Takara**  
City of Hope\*

**Scott McNinch**  
Sanford Burnham  
Prebys\*

A frequent topic in 2025 was adapting to the highly damaging cuts to federal funding for scientific research.

**Shane Moise**  
UC San Diego

**Brendan Daly**  
**Tommy Martindale**  
San Diego State University

**Rubayath Mohsen**  
Lundquist Institute\*

**Stewart Han**  
Terasaki Institute\*

Key Output: First Look SoCal Innovation Showcases at UCLA's LABEST (Medtech + Biotech) and the Alliance's Deep Tech Symposium

**Rachel Yoke**  
UC Santa Barbara

**Jody Skendarian**  
Loyola Marymount University

**Ha Nguyen**  
**Rich Schneeberger**  
Salk Institute\*

**Non-Academic Members**  
**Darren Eng**  
LA Venture Association  
(LAVA)

**Howard Xu**  
Cal State LA

**Charlie Lewis**  
ASU – Skysong Innovations

**Stephanie Correia**  
Scripps Institute\*

**Len Lanzi**  
SAM Precellerator

**Yao Olive Li**  
Cal Poly Pomona

**Niki Williams**  
Cal Poly San Luis Obispo

**Nick Talbot**  
huMannity Medtech\*

\* Also on the Independent Research Innovation Council

# Financials and Funding

**The Alliance is supported primarily by corporations and individual donors who are investing in the region's future.**

The Alliance for Southern California Innovation is a 501c6 non-profit organization that relies on corporate and VC partners, event sponsors, and grants to sustain our operations.

The Alliance also has a 501c3 arm that is sponsored through Community Partners where our individual donors may place [tax-deductible donations](#).

The Alliance is grateful to each of its donors and is committed to showing the utmost diligence and respect for every dollar raised. Each of our programs and events are thoughtfully planned to serve the stated needs of our stakeholders, industries, and communities. We understand the value of our role as the SoCal super connector and are simultaneously humbled and proud of the strides we've made toward our mission to elevate the region as a global leader in innovation, technology & entrepreneurship.

# Balance Sheet and Profit and Loss Statements for 2025

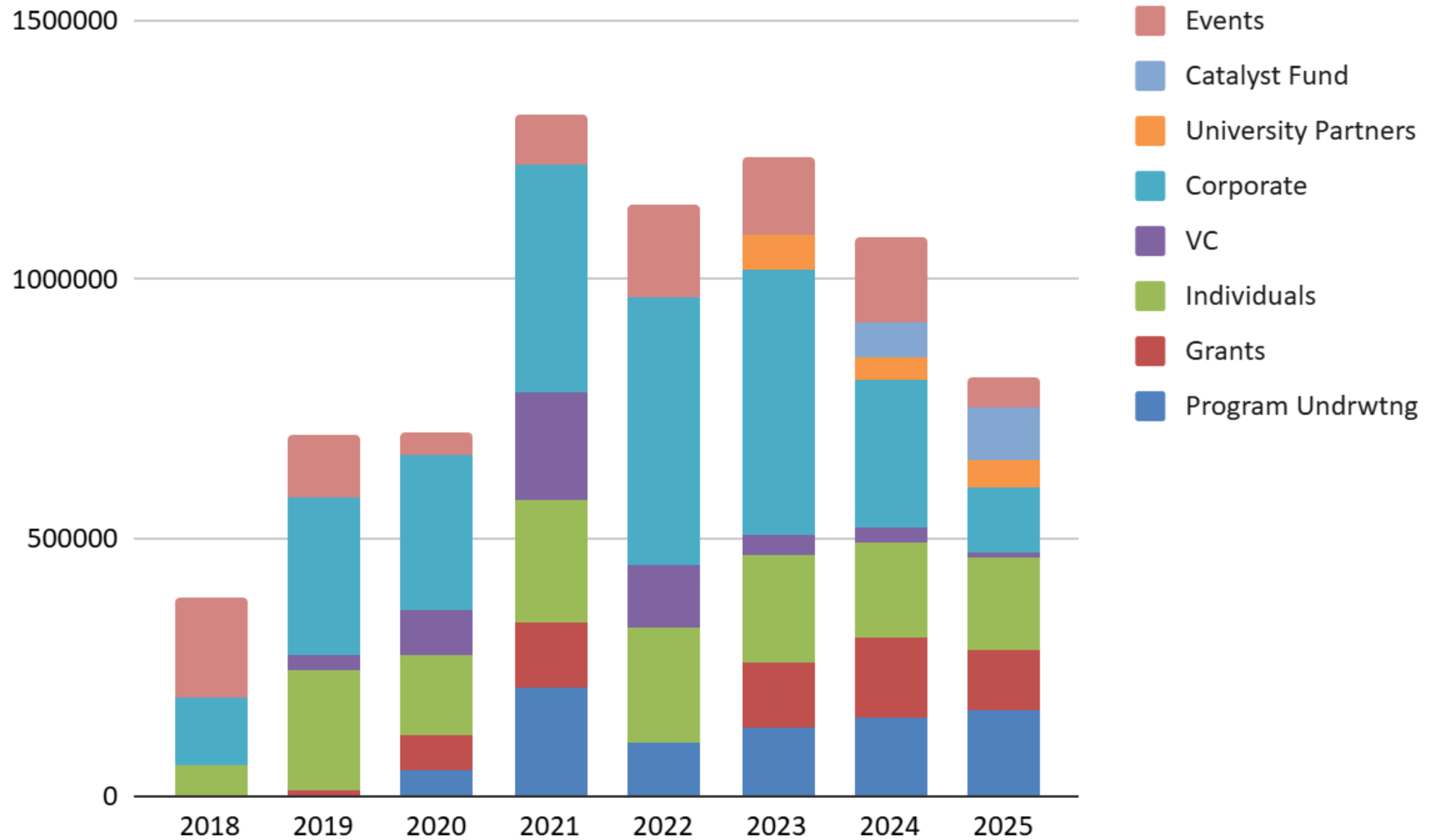
<b>Statement of Financial Position</b>	
<b>Alliance for Southern California Innovation</b>	
<b>As of Dec 31, 2025</b>	
	<b>Total</b>
<b>Assets</b>	
Current Assets	
Bank Accounts	\$104,714
Accounts Receivable (A/R)	\$43,013
<b>Total for Current Assets</b>	<b>\$147,726</b>
Fixed Assets	
1540 Machinery & Equipment	\$8,438
1590 Accumulated Depreciation	-\$2,413
<b>Total for Fixed Assets</b>	<b>\$6,025</b>
Other Assets	
Security Deposits	\$225
<b>Total for Other Assets</b>	<b>\$225</b>
<b>Total for Assets</b>	<b>\$153,976</b>
<b>Liabilities and Equity</b>	
Accounts Payable (A/P)	
	\$1,839
Payroll Liabilities	
	\$7,024
<b>Total for Liabilities</b>	<b>\$8,863</b>
Equity	
Retained Earnings	\$366,204
Net Income	-\$221,092
<b>Total for Equity</b>	<b>\$145,112</b>
<b>Total for Liabilities and Equity</b>	<b>\$153,976</b>

Accrual Basis

<b>Statement of Activity</b>	
<b>Alliance for Southern California Innovation</b>	
<b>January-December, 2025</b>	
	<b>Total</b>
<b>Revenue</b>	
Individual direct contributors (501c3)	\$178,814
Corporate Partners	\$304,123
University Partners	\$53,500
Grants	\$115,672
Management Fees	\$99,730
Event Sponsorships	\$57,682
Interest Earned	\$143
<b>Total for Revenue</b>	<b>\$809,663</b>
<b>Expenditures</b>	
Salaries and Related Expenses	\$817,259
Professional Service Expenses	\$21,695
Event Expenses	\$55,986
Office and General Expenses	\$40,056
Travel Costs	\$12,142
Insurance - business	\$5,452
Advertising & Marketing	\$6,575
Taxes, Licenses and Fees	\$623
Bank fees	\$3,281
<b>Total for Expenditures</b>	<b>\$963,068</b>
<b>Net Operating Revenue</b>	<b>-\$153,405</b>

Accrual Basis

## Revenue Breakdown year over year



# Contact Information

Please connect with us

[info@alliancesocal.org](mailto:info@alliancesocal.org)

[\(626\) 737-9739](tel:(626)737-9739)

[251 S. Lake Avenue, Suite 800  
Pasadena, CA 91101](#)

[www.alliancesocal.org](http://www.alliancesocal.org)